

Message Text

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21

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TO SECSTATE WASHDC 4608

INFO AMEMBASSY JIDDA

UNCLAS DHAHRAN 0177

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJECT: PROGRAM OF INDIANA IOGA TRADE MISSION - DHAHRAN

REF: DHAHRAN 0136

WHEN CONSIDERING PROGRAM OF INDIANA TRADE MISSION (ITM) IN EASTERN PROVINCE, WE DISCUSSED ITS VISIT WITH ARABIAN AMERICAN OIL COMPANY (ARAMCO) WHICH IS WELL INTO A PROGRAM TO PROVIDE HOUSING FOR SEVERAL THOUSAND NEW EMPLOYEES. IN REGARD TO PARA 2(E) OF REFTTEL, WE ARE ADVISED THAT ARAMCO STILL IN MARKET TO PURCHASE PREFAB HOUSING AND RELATED SERVICES PROVIDED BY A&E FIRMS. HOWEVER ARAMCO EMPHASIZED THE IMPORTANCE OF COMPANIES INTERESTED IN SELLING TO ARAMCO TO TALK WITH J. MENACHINE, ARMACO SERVICES COMPANY, 1100 MILAM, HOUSTON, TO GAIN INITIAL PICTURE OF ARAMCO'S REQUIREMENTS AND WHO THEY SHOULD HAVE APPOINTMENT WITH IN ARAMCO'S HEADQUARTERS IN DHAHRAN. REQUEST ARNOLD AND ASSOCIATES AND BALL CORPORATION BE ADVISED THAT THEY WILL FIND CONVERSATION WITH MENACHINO MOST VALUABLE AND RECOMMEND THAT ARCHONICS AND MID STATES ALSO TOUCH DOWN WITH HIM.
BUSHNELL

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